

# Winter Guerra

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## Education

**Massachusetts Institute of Technology** 2019  
 MASTERS OF ENGINEERING IN EE/CS (4.5/5.0)  
**Massachusetts Institute of Technology** 2017  
 BACHELOR OF SCIENCE IN EE/CS (4.1/5.0)

## Work & Academic Experience

**Millennium** AUGUST 2024-PRESENT  
 Team Lead: Applied AI

- Designed and developed a Deep Research multi-agent system using containerized open source models self-hosted on Kubernetes. Researches up to 400 sites per run in 18 minutes, achieving 1,600% lower cost than OpenAI Deep Research with comparable GAIA benchmark performance. Now used firm-wide by traders, quants, and division directors.
- Developed a deep-agent system with federated subagents using VLMs and browser automation (Playwright) to monitor hundreds of daily firm-wide support tickets from email and Slack. Provides L1 support and question answering, eliminating \$1.6M+ in annual support expenditure.
- Architected federated, horizontally scalable agent-mesh systems for agent-to-agent interactions. Extensible architecture allows teams to add tools via ServiceNow forms or specialist agents. Now serves as design reference by infosec for secure multi-agent architectures.
- Architected and deployed a unified API layer for all internal and third-party LLMs, abstracting provider-specific APIs and authentication flows; eliminated redundant logic across teams and cut onboarding time from weeks to minutes. Now powers most high-volume generative AI applications including trading.
- Built a latency-and capacity-aware routing layer that dynamically selects optimal model endpoints across providers, reducing average time-to-first-token by 43% and increasing reliability for latency-sensitive applications used by traders and portfolio managers.
- Led development of a RAG-based multi-agent system, leveraging agentic code generation to autonomously run PostgreSQL queries across complex, internal datasets; enabled engineers and executives to obtain answers to ad-hoc questions without needing domain knowledge, reducing time-to-answer from hours to minutes.

- Architected onboarding and optimization patterns for self-hosted LLMs, reducing dependency on external providers and improving cost control and compliance posture for sensitive workloads.
- Spearheaded infrastructure and API design for long-running autonomous agents, including Kubernetes orchestration, caching, resumable execution, and seamless chat-based interaction—laying the technical foundation for future research and analysis agents.
- Drove the creation of a shared orchestration framework for multi-agent systems, establishing internal composability standards that accelerated agent development and enabled cross-team reuse of AI capabilities across the organization.
- Implemented core enterprise-grade AI security measures, including prompt injection defenses, sandboxed code execution, and scoped access controls—ensuring safe and compliant deployment of generative systems across the firm.

**Reflex Robotics** JULY 2024-AUGUST 2024

Consultant: AI, Robotics, & Computer Vision

- Architected a modular, microservice-oriented system design using high-speed in-memory IPC, replacing a monolithic C++ architecture; oversaw implementation by engineering team, now deployed in production.
- Developed a real-time depth estimation pipeline by temporally fusing deep learning-based disparity prediction with Semi-Global Matching to yield metrically scaled and temporally consistent depth maps.
- Engineered a VR rendering pipeline that compensates for stereo extrinsics, camera latency, and mismatch between human head motion and robot kinematics, eliminating operator motion sickness in teleoperation tasks.
- Designed and implemented a one-click sub-pixel accurate stereo calibration C++ tool using nonlinear optimization over an Extended Unified Camera Model (EUCM), enabling robust calibration of fisheye lens stereocameras with severe misalignment.
- Authored technical roadmap for visual odometry and multi-modal sensor fusion, enabling autonomous obstacle avoidance and reduced operator cognitive load; roadmap subsequently implemented by engineering team.
- Created a one-click calibration and rendering toolkit for rapid deployment, enabling automatic generation of dense depth maps and VR environment warping aligned with the user's egocentric perspective.

**Oishii**

JULY 2021-MARCH 2024

Head of AI, Computer Vision, &amp; Robotics Team

- Spearheaded R&D and at-scale deployment of 3D robotic ML perception pipeline from end to end. Deployed on 48 6-DOF robots in semi-structured, highly-cluttered, harsh environments with 24/7 operation, processing over 1,200 RGB-D images per second.
- Invented novel cloud-native, high-throughput ML-based robotics deployment colocated with an on-premise high-availability Kubernetes cluster for increased accuracy, reliability, and scalability.
- Established AI, Computer Vision, and Robotics team as the company's first robotics/AI engineer. Built and led the team end-to-end: established technical viability through MVPs, designed recruiting and technical testing process, hired 6 engineers over 15 months.
- Designed and deployed novel deep learning-based method for identifying sub-millimeter-scale insects on gigapixel images. Beats PhD experts in recall percentage on unseen data, currently running in all production facilities nationwide at-scale.
- Architected 5 battle-tested CI/CD automation pipelines for central control of 1,800+ ML, robotics, and software docker containers across all facilities and IoT devices.
- Architected and deployed IoT computer-vision system for high-speed control and monitoring of bee activity in beehives, deployed in all production facilities across the USA on cost-effective resource-constrained hardware.
- Developed high-speed, automatic, single-pass eye-on-hand RGB-D camera calibration method for sub-minute, sub-millimeter accurate full robot calibration in the field by technicians.
- Co-designed robot-to-PLC-to-vision backend communication protocol using industrial Ethernet/IP.
- Debugged, tested, and modified FANUC on-robot code in production harvesting environments to improve robotic harvesting and automated calibration performance.
- Designed on-prem multi-facility physical networking architecture, class A IP addressing, subnets, fiber optic structured cabling, LACP links, failover, cluster-to-cluster VPNs, client VPNs, and programmatically-assigned static routes using Ansible for handling over 48 Gbps of constant load.
- Standardized IoT platform software for rapid deployment of new embedded devices by technicians in a simple plug-and-play fashion. Simply insert a SD card into the IoT device, plug it into a PoE switch and the device will handle the rest!

**SRI International**

JUNE 2020-JULY 2021

Computer Scientist II, Scene Understanding and Navigation Group

- Developed ML systems for external three-letter agency contracts; held security clearance.
- Architected parallel, GPU-accelerated ML Kubernetes pipeline for multi-modal attention-based image training, inference, and embedding search on 10 terrabyte dataset.
- Accelerated model training time from 3 days to less than 6 hours using GPU accelerated transform methods, cache-prediction, and deriving optimal mathematical calculation methods for internal model variables.
- Improved model recall by 600% through dynamic, GPU-accelerated intelligent sampling of strong positive and negative examples on every training rollout.
- Accelerated feed-forward image embedding inference and indexing from 4 days to 78 minutes.

**MIT AeroAstro**

2017-2019

MEng Student in visual state estimation, planning, and simulation for UAVs in aggressive flight. Advised by Prof. Sertac Karaman

- Published novel, in-the-loop photorealistic virtual camera system for testing UAV visual state estimation and control in indoor agile flight using a high-speed monocular camera and IMU. Typical real world flight conditions exceeded  $\geq 30.9\text{mph}$ ,  $\geq 2.8G$ , and  $\sim 180\text{ Hz}$  for the onboard & virtual cameras.
- Co-published a paper on active perception methods for greatly increasing Visual-Inertial Odometry (VIO) accuracy and robustness in extremely challenging indoor environments using saliency maps of the environment.
- Lead development and design of a publicly released Docker-based robotics simulator and automated scoring system used by over 500 competing teams in the 2019 AlphaPilot/Lockheed Martin AI Drone Racing Innovation Challenge (\$1M grand prize).
- Published a novel fully annotated 4.9 terrabyte computer vision dataset with real-world robot dynamic sequences paired with synthetic RGB-D, semantic, and instance segmentation maps for ML and VIO applications.
- Developed ARM Cortex-M4 firmware for ultra high-speed control of ESCs, realtime interpolated angular motor feedback using custom IR sensors, I/O safety watchdogs, muxing with I2C robotic commands, and realtime human e-stop and override controls transmitted via radio.
- Implemented a high-speed Velodyne 16 Puck LiDAR driver for use with LCM. Co-developed a framework of perception algorithms for rapid

control of an autonomous car under skidding conditions using LIDAR data.

- Developed and publically released a high-speed (360FPS) universal OptiTrack motion capture driver for use with ROS and LCM, written in C++ for performance with extra optimizations for network latency compensation.
- Experimented with using semantic segmentation maps to improve VIO robustness through improved rejection of outlying feature tracks in the high-speed VIO frontend before reaching the VIO non-linear optimizer.
- During real-world agile flight ( $\geq 30.9\text{mph}$ ,  $\geq 2.8G$ ) position estimates are obtained from motion-capture camera images are rendered at  $\leq 180\text{Hz}$  and live streamed to the UAV – allowing for testing of VIO algorithms under arbitrary environment conditions.

### MIT CSAIL<sup>1</sup>

SUMMER-FALL 2015

Researcher in Natural Language Processing (NLP)

- Developed deep learning models for natural language processing to automatically cluster and analyze large-scale medical research datasets.
- Created a classical NLP algorithm that extracts salient conclusions from unstructured oncology papers and synthesizes relevant results to user queries, reduced average reading load on a researcher from 8 pages per article to 2-5 sentences per article.

### Akamai Technologies

SUMMER 2014

Server Platform QA Engineering Intern

- Engineered a server stress-testing tool 2.7+ times more powerful than Akamai's prior tool; reduced costs of Akamai's QA team by 8x for large-scale production tests.
- Architected a fast, dynamic file generation server that is flexible, easier to use, and 3x faster than Akamai's previous system.

## Achievements & Honors

### MIT Museum Exhibiter 2015-2017

Creator of an on-going interactive robotics exhibit that interacts with  $\sim 200\text{K}$  visitors/year.

- Co-created a popular, interactive robotic prosthetic arm exhibit at the MIT Museum using custom fabricated 0402 SMD PCBs, ARM Cortex-M4 firmware, and capacitive touch sensors.
- Robot on display year-round with more than 200k visitor interactions and 0% interactivity downtime.

### MIT Hack Med Prize

Nov 2014

Product designer of *Opi-pal*, a prize-winning hardware solution for treating opioid overdose.

- Delivered a functional CAD prototype and a looks-like 3D printed prototype in less than 24 hours; completed prototype product placed top 3 in MIT Hacking Medicine's H<sup>3</sup> Hackathon.

## Patents

### "AI-DRIVEN AUGMENTED REALITY MENTORING AND COLLABORATION"

SRI International Inc, 2024.

### "SYSTEMS AND METHODS FOR VERTICAL FARMING"

Oishii Farm Corporation, 2025.

### "SYSTEM AND METHOD FOR DETECTING AND MANAGING PESTS"

Oishii Farm Corporation, 2025.

### "POLLINATION SYSTEM"

Oishii Farm Corporation, 2025.

## Selected Publications (656+ cit.)

### IJRR '19: Int'l Journal of Robotics Research

"The Blackbird UAV Dataset".

Antonini\*, **Guerra\***, Murali, Sayre-McCord, and Karaman.

### IROS '19: Int'l Conf. on Intelligent Robots & Sys.

"FlightGoggles: Photorealistic Sensor Simulation for Perception-driven Robotics using Photogrammetry and Virtual Reality".

**Guerra**, Tal, Murali, Ryou, and Karaman.

### ACC '19: American Controls Conference

"Perception-aware trajectory generation for aggressive quadrotor flight using differential flatness".

Murali, Spasojevic, **Guerra**, and Karaman.

<sup>1</sup>CSAIL: Computer Science Artificial Intelligence Laboratory

\*Both authors contributed equally to this work.

**MIT '19: Masters of Engineering Thesis**

“Photorealistic Sensor Simulation for Perception-driven Robotics using Virtual Reality”.

**Guerra.**

**ISER '18: Int'l Symp. on Experimental Robotics**

“The Blackbird Dataset: A large-scale dataset for UAV perception in aggressive flight”.

*Antonini, Guerra, Murali, Sayre-McCord, and Karaman.*

**ICRA '18: Int'l Conf. on Robotics & Automation**

“Visual-inertial navigation algorithm development using photorealistic camera simulation in the loop”.

*Sayre-McCord, Guerra, Antonini, Arneberg, Brown, Cavalheiro, Fang, Gorodetsky, McCoy, Quilter, Riether, Tal, Terzioglu, Carlone, and Karaman.*

**ISEC '17: Integrated STEM Education Conf.**

“Project-based, collaborative, algorithmic robotics for high school students: Programming self-driving race cars at MIT”.

*Karaman, Anders, Boulet, Connor, Gregson, Guerra, Guldner, Mohamoud, Plancher, Shin, et al.*

**IJID 2017: Int'l Journal of Infectious Diseases**

“Planning an innovation marathon at an infectious disease conference with results from the International Meeting on Emerging Diseases and Surveillance 2016 Hackathon”.

*Ramatowski, Lee, Mantzavino, Ribas, Guerra, Preston, Schernhammer, Madoff, and Lassmann.*